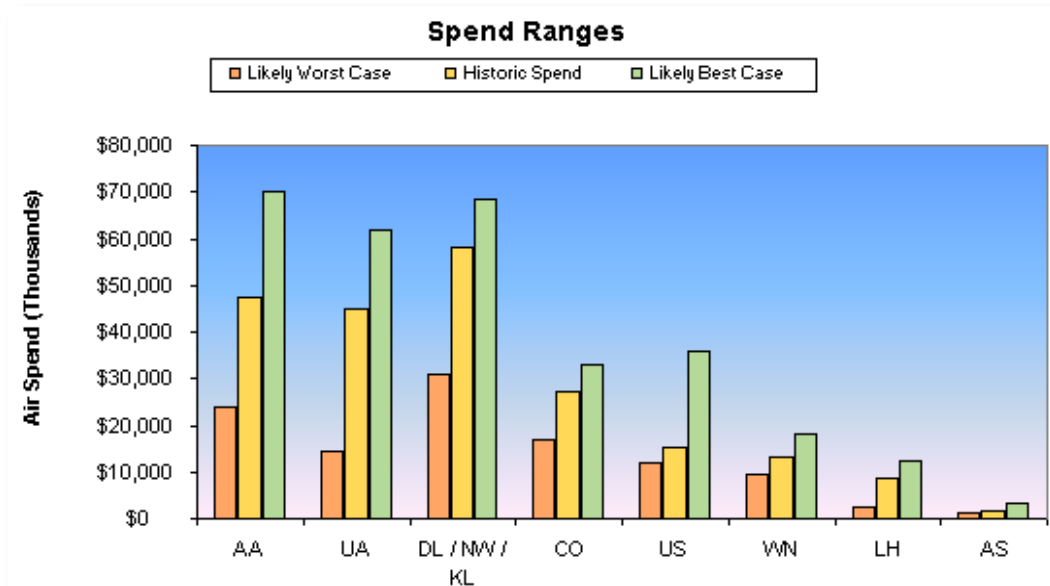




Identify, evaluate, and quantify air travel savings opportunities and improve travel policies and practices through the use of rigorous, flexible, and patented methodologies.



Sophisticated scenario modeling will provide insight into your ability to shift volume to increase negotiating leverage and maximize realistic savings

TRX Travel Analytics provides high quality, independent, and patented spend management services to travel and procurement managers around the world. We help them to identify, quantify, capture, and track travel-related savings, reduce contract risks, protect contracted savings, and improve travel policies and practices.

Our engagements include:

Airline Discount Analysis

Understand where your program stands through specialized reports identifying air travel spending patterns, class of service purchase trends, and carrier support analysis along with comparisons to Fair Market Share.

Program Savings Analysis

Identify targeted savings opportunities down to the city-pair level. Utilize our Target Margin methodology to zero in on high-margin fares in competitive markets to improve leverage during carrier negotiations.

Missed Opportunity Analysis

Manage your air travel program more effectively by identifying missed savings opportunities in booking patterns, evaluating preferred carrier compliance, and discovering opportunities for more competitive rates.

Policy Change Analysis

Determine savings potential by identifying the impact that policy changes targeting class of service shifts and booking pattern modifications have on your air travel program.

Contract Monitoring

Measure current and cumulative performance against the goals specified in each of your air contracts. Gain insight into performance to contract goals down to the city pair level.